

## 2011 PRICE LIST

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PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>ANGLE BEDSIDE TABLES</b> Prices per PAIR	Macassar / Nickel with Gleam handles	£ 1,574.88	£ 314.98	£ 1,889.86
	Noir / Nickel with Nick handles	£ 1,048.13	£ 209.63	£ 1,257.76
	Sable / Nickel with Nick handles	£ 1,343.75	£ 268.75	£ 1,612.50
<b>ANGLE BEDSIDE TABLES</b> Prices for ONE	Macassar / Nickel with Gleam handles	£ 908.38	£ 181.68	£ 1,090.06
	Noir / Nickel with Nick handles	£ 602.00	£ 120.40	£ 722.40
	Sable / Nickel with Nick handles	£ 771.85	£ 154.37	£ 926.22
<b>HANDLES</b>				
Gleam (per handle)	Nickel / Mother of Pearl	included	included	included
Nick (per handle)	Nickel	included	included	included

These prices include the suggested handles.

Other handles are available, please see our website.

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>ARC BEDSIDE TABLES</b> Prices per PAIR	Macassar / Nickel with Allure handles	£ 2,687.50	£ 537.50	£ 3,225.00
	Noir / Nickel with Nick handles	£ 1,988.75	£ 397.75	£ 2,386.50
	Sable / Nickel with Nick handles	£ 2,418.75	£ 483.75	£ 2,902.50
<b>ARC BEDSIDE TABLES</b> Prices for ONE	Macassar / Nickel with Allure handles	£ 1,544.78	£ 308.96	£ 1,853.74
	Noir / Nickel with Nick handles	£ 1,142.73	£ 228.55	£ 1,371.28
	Sable / Nickel with Nick handles	£ 1,391.05	£ 278.21	£ 1,669.26

These prices include the suggested handles.  
Other handles are available, please see our website.

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>ASTAIR COFFEE TABLE Rectangular with lower shelf</b>	Macassar / Nickel detailing	£ 1,827.50	£ 365.50	£ 2,193.00
	Noir / Nickel detailing	£ 1,679.15	£ 335.83	£ 2,014.98
	Sable / Nickel detailing	£ 1,827.50	£ 365.50	£ 2,193.00
<b>ASTAIR COFFEE TABLE Rectangular without lower shelf</b>	Macassar / Nickel	£ 1,612.50	£ 322.50	£ 1,935.00
	Noir / Nickel	£ 1,464.15	£ 292.83	£ 1,756.98
	Sable / Nickel	£ 1,612.50	£ 322.50	£ 1,935.00
<b>ASTAIR COFFEE TABLE Square with lower shelf</b>	Macassar / Nickel	£ 1,827.50	£ 365.50	£ 2,193.00
	Noir / Nickel	£ 1,679.15	£ 335.83	£ 2,014.98
	Sable / Nickel	£ 1,827.50	£ 365.50	£ 2,193.00
<b>ASTAIR COFFEE TABLE Square without lower shelf</b>	Macassar / Nickel	£ 1,612.50	£ 322.50	£ 1,935.00
	Noir / Nickel	£ 1,464.15	£ 292.83	£ 1,756.98
	Sable / Nickel	£ 1,612.50	£ 322.50	£ 1,935.00

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL (Including VAT)
<b>BEDFORD CHEST OF DRAWERS</b>	Macassar with Nickel inlay	£ 1,998.75	£ 399.75	£ 2,398.50
	Noir with Nickel inlay	£ 1,333.00	£ 266.60	£ 1,599.60
	Sable with Nickel inlay	£ 1,666.25	£ 333.25	£ 1,999.50
<b>HANDLES</b>				
Quatro	Nickel	Included	Included	Included

PRODUCT	FINISHES	RETAIL (Excluding VAT)	VAT@20%	RETAIL (Including VAT)
BROADWAY CHAIR	Noir frame Noir curved back Customers own fabric	£ 600.00 extra	£ 120.00	£ 720.00 extra
BROADWAY CHAIR	Noir frame Macassar curved back Customers own fabric	£ 697.00 extra	£ 139.40	£ 836.40
BROADWAY CHAIR	Noir frame Noir curved back With Black & Key hide	£ 710.00	£ 142.00	£ 852.00
BROADWAY CHAIR	Noir frame Macassar curved back With Black & Key hide	£ 805.00	£ 161.00	£ 966.00

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>DIFFUSE CABINET</b>	Noir / Nickel inlay	£ 6,799.38	£ 1,359.88	£ 8,159.26
	Sable / Nickel inlay	£ 9,030.00	£ 1,806.00	£ 10,836.00
<b>DETAILS</b>				
Interior finish	Black Ebonised	included	included	included
Legs	Noir	included	included	included
Interior options	<b>Option 1</b>	included	included	included
	<b>Option 2 ADD</b>	£ 838.50	£ 167.70	£ 1,006.20
	<b>Option 3 ADD</b>	£ 1,128.75	£ 225.75	£ 1,354.50
<b>HANDLES</b>		<b>ADD</b>	<b>ADD</b>	<b>ADD</b>
Rift (per pair)	Noir / Nickel inlay	£ 1,053.50	£ 184.36	£ 1,237.86

**NOTE:**

The Cabinet is available with any other Handles in our range, see our website for details.

We offer reductions for orders for over 5 pairs of RIFT Handles.

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
EMPIRE WALL MIRROR	Macassar / Mother of Pearl	£ 989.00	£ 197.80	£ 1,186.80
	Noir / Nickel	£ 602.00	£ 120.40	£ 722.40
	Sable / Nickel	£ 774.00	£ 154.80	£ 928.80

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>GARBO CONSOLE with lower shelf</b>	Macassar / Nickel	£2,365.00	£473.00	£2,838.00
	Noir / Nickel	£2,096.25	£419.25	£2,515.50
	Sable / Nickel	£2,365.00	£473.00	£2,838.00
<b>GARBO CONSOLE without lower shelf</b>	Macassar / Nickel	£2,166.13	£433.23	£2,599.36
	Noir / Nickel	£1,913.50	£382.70	£2,296.20
	Sable / Nickel	£2,166.13	£433.23	£2,599.36

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
GENEVA DESK	Macassar / Nickel	£ 3,601.25	£ 720.25	£ 4,321.50
	Noir / Nickel	£ 3,171.25	£ 634.25	£ 3,805.50
	Sable / Nickel	£ 3,601.25	£ 720.25	£ 4,321.50
		<b>ADD</b>	<b>ADD</b>	<b>ADD</b>
LEATHER TOP (optional)	Leather Sciver Midnight	£ 376.25	£ 75.25	£ 451.50
	Leather Sciver Claret	£ 376.25	£ 75.25	£ 451.50
	Leather Sciver Savannah	£ 376.25	£ 75.25	£ 451.50
<b>HANDLES</b>				
Quatro (per handle)	Nickel	included		included

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
MADISON DINING TABLE	Macassar / Nickel	£ 3,332.50	£ 666.50	£ 3,999.00
	Noir / Nickel	£ 2,956.25	£ 591.25	£ 3,547.50
	Sable / Nickel	£ 3,332.50	£ 666.50	£ 3,999.00

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>MARILYN OTTOMAN</b>				
<b>BASE OPTIONS</b>	Macassar	£ 2,633.75	£ 526.75	£ 3,160.50
	Noir	£ 1,913.50	£ 382.70	£ 2,296.20
	Sable	£ 2,166.13	£ 433.23	£ 2,599.36
<b>BLACK &amp; KEY FABRICS</b>	<b>COMPOSITION</b>	<b>ADD</b>	<b>ADD</b>	<b>ADD</b>
Stone Cotton Velvet	Cotton Velvet	£ 200.03	£ 40.01	£ 240.04
Celery Wool	Wool	£ 289.31	£ 57.86	£ 347.17
Dill Wool	Wool	£ 289.31	£ 57.86	£ 347.17
Ice Blue Linen	Linen	£ 791.55	£ 158.31	£ 949.86
Ivory Linen	Linen	£ 791.55	£ 158.31	£ 949.86
Natural Wool	Wool	£ 289.31	£ 57.86	£ 347.17
Peppercorn Silk Mohair	Silk Mohair	£ 992.25	£ 198.45	£ 1,190.70
Putty Wool	Wool	£ 289.31	£ 57.86	£ 347.17
<b>YOUR OWN FABRIC</b>	<b>Please contact us to check quantity required and suitability.</b>			

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
ORB TABLE LAMP	Pure silver leaf & black	£ 655.75	£ 131.15	£ 786.90
	Pure silver leaf & burgundy	£ 655.75	£ 131.15	£ 786.90
	Pure silver leaf & latte	£ 655.75	£ 131.15	£ 786.90
ROYAL LAMPSHADE	Ebony silk	£ 83.85	£ 16.77	£ 100.62
	Ivory silk	£ 83.85	£ 16.77	£ 100.62
	Pewter silk	£ 83.85	£ 16.77	£ 100.62

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)		VAT@20%	RETAIL PRICE (Including VAT)	
<b>ORION TABLE LAMP</b>	Black & clear glass	£	698.75	£	139.75	£ 838.50
	Burgundy & clear glass	£	698.75	£	139.75	£ 838.50
	Cognac & clear glass	£	698.75	£	139.75	£ 838.50
<b>IVOR LAMPSHADE</b>	Ebony silk	£	93.00	£	18.60	£ 111.60
	Ivory silk	£	93.00	£	18.60	£ 111.60
	Pewter silk	£	93.00	£	18.60	£ 111.60

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>RADIAL CABINET</b>	Macassar with Mother of	£ 11,018.75	£ 2,203.75	£ 13,222.50
	Macassar with Nickel inlay	£ 10,222.18	£ 2,044.44	£ 12,266.62
<b>DETAILS</b>				
Interior finish	Black Ebonised	included	included	included
Legs	Noir	included	included	included
Interior options	<b>Option1</b>	included	included	included
	<b>Option 2 ADD</b>	£ 838.50	£ 167.70	£ 1,006.20
	<b>Option 3 ADD</b>	£ 1,128.75	£ 225.75	£ 1,354.50
<b>HANDLES</b>		<b>ADD</b>	<b>ADD</b>	<b>ADD</b>
Dazzle (per pair)	Nickel with Mother of	£ 1,053.50	£ 210.70	£ 1,264.20
Rotary (per pair)	Noir with Nickel inlay	£ 1,225.50	£ 245.10	£ 1,470.60

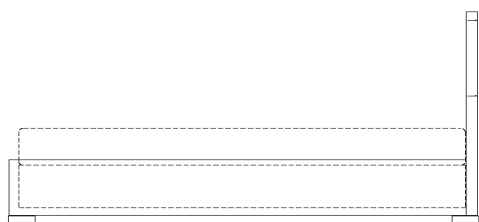
**NOTE:**

The Cabinet is available with any other Handles in our range, see our website for details

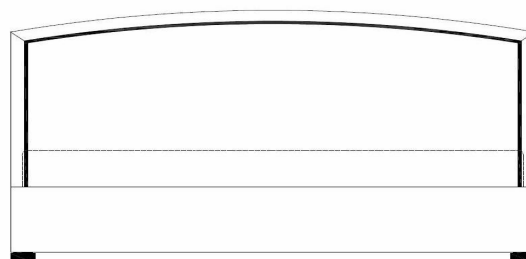
We offer reductions for orders for over 5 pairs of DAZZLE or ROTARY Handles.

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>ROGERS LAMP TABLE with lower shelf</b>	Macassar / Nickel detailing	£ 1,128.75	£ 225.75	£ 1,354.50
	Noir / Nickel detailing	£ 967.50	£ 193.50	£ 1,161.00
	Sable / Nickel detailing	£ 1,128.75	£ 225.75	£ 1,354.50
<b>ROGERS LAMP TABLE without lower shelf</b>	Macassar / Nickel detailing	£ 1,021.25	£ 204.25	£ 1,225.50
	Noir / Nickel detailing	£ 860.00	£ 172.00	£ 1,032.00
	Sable / Nickel detailing	£ 1,021.25	£ 204.25	£ 1,225.50

LINE DRAWINGS

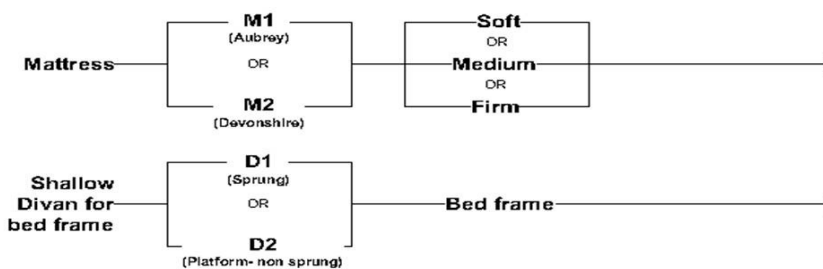
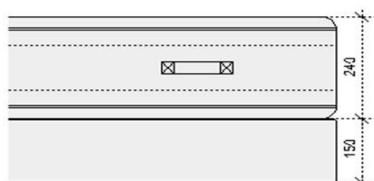


Side View



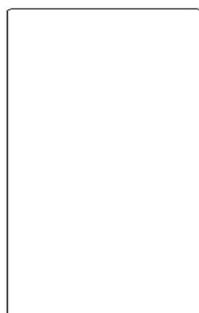
Front View

Mattress and shallow divan for bed frame



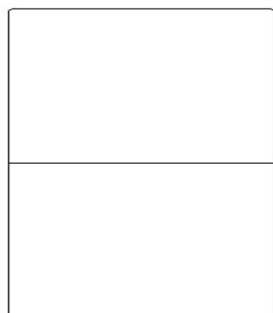
**Base splits**

Our bases come in one or two pieces depending on the size of the bed.



**3'3**

The single beds have a one piece base



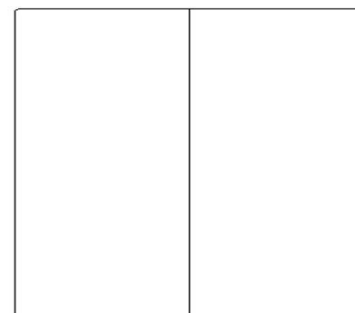
**4'6**

These beds come with a two piece base split from side to side to ensure easy access



**5'**

These beds come with a two piece base split from side to side to ensure easy access

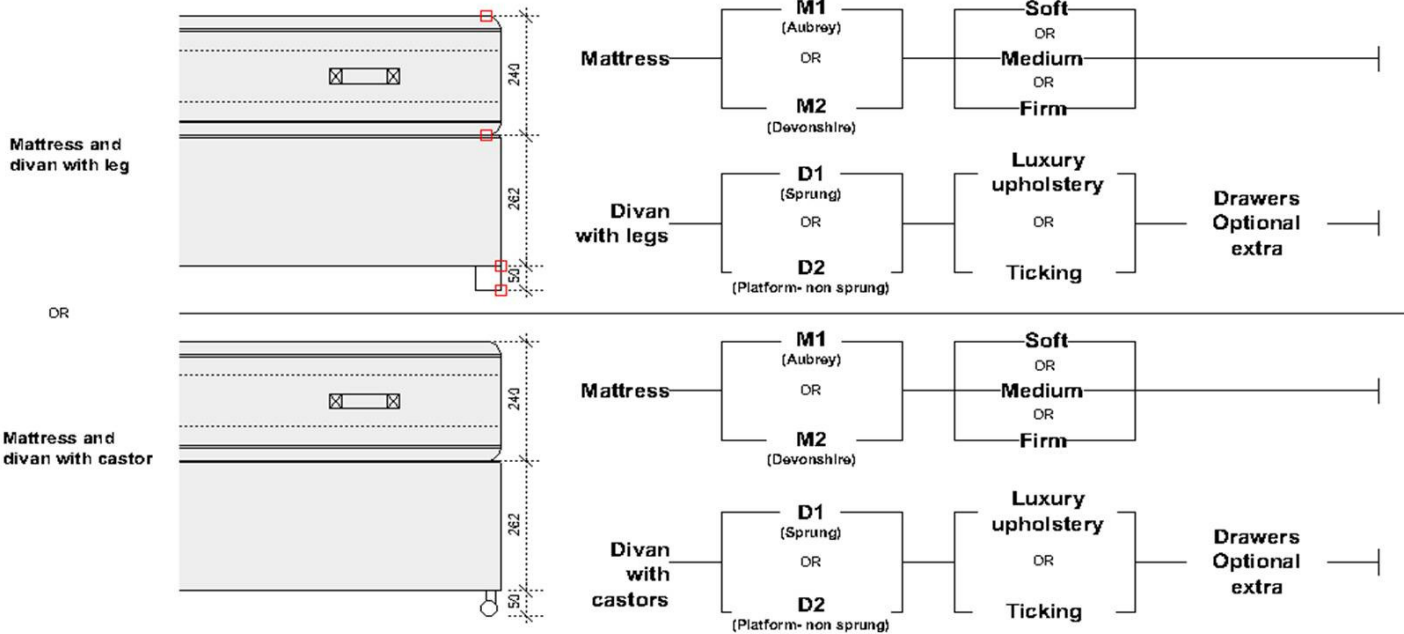


**6'**

These beds come with a two piece base split from top to bottom for flexible use and to ensure easy access

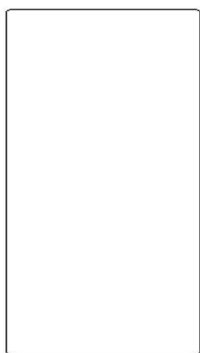
PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>BED FRAMES</b>				
Large Single Bed Frame	Macassar / Mother of Pearl	£ 2,800.38	£ 560.08	£ 3,360.46
	Noir / Nickel	£ 962.13	£ 192.43	£ 1,154.56
	Sable / Nickel	£ 1,714.63	£ 342.93	£ 2,057.56
Double Bed Frame	Macassar / Mother of Pearl	£ 2,986.35	£ 597.27	£ 3,583.62
	Noir / Nickel	£ 1,161.00	£ 232.20	£ 1,393.20
	Sable / Nickel	£ 1,913.50	£ 382.70	£ 2,296.20
King Bed Frame	Macassar / Mother of Pearl	£ 3,195.98	£ 639.20	£ 3,835.18
	Noir / Nickel	£ 1,359.88	£ 271.98	£ 1,631.86
	Sable / Nickel	£ 2,112.38	£ 422.48	£ 2,534.86
Super King Bed Frame	Macassar / Mother of Pearl	£ 3,391.63	£ 678.33	£ 4,069.96
	Noir / Nickel	£ 1,558.75	£ 311.75	£ 1,870.50
	Sable / Nickel	£ 2,311.25	£ 462.25	£ 2,773.50
<b>SAVOY MATTRESS &amp; DIVAN SETS</b>				
M1+D1	Aubrey quality mattress with sprung edge and piped divan			
M1+D2	Aubrey quality mattress with platform type divan			
M2+D1	Devonshire quality mattress with sprung edge and piped divan			
M2+D2	Devonshire quality mattress with platform type divan			
Large Single	M1+ D1	£ 1,429.14	£ 285.83	£ 1,286.23
	M1+ D2	£ 1,312.00	£ 262.40	£ 1,180.80
	M2+ D1	£ 893.21	£ 178.64	£ 803.89
	M2+ D2	£ 984.00	£ 196.80	£ 885.60
Double	M1+ D1	£ 1,622.43	£ 324.49	£ 1,460.19
	M1+ D2	£ 1,483.33	£ 296.67	£ 1,335.00
	M2+ D1	£ 1,000.11	£ 200.02	£ 900.10
	M2+ D2	£ 1,083.57	£ 216.71	£ 975.21
King	M1+ D1	£ 1,896.26	£ 379.25	£ 1,706.63
	M1+ D2	£ 1,733.73	£ 346.75	£ 1,560.36
	M2+ D1	£ 1,158.26	£ 231.65	£ 1,042.43
	M2+ D2	£ 1,259.28	£ 251.86	£ 1,133.36
Super King Piece matt	M1+ D1	£ 2,976.90	£ 595.38	£ 2,679.21
	M1+ D2	£ 2,754.33	£ 550.87	£ 2,478.90
	M2+ D1	£ 1,806.93	£ 361.39	£ 1,626.24
	M2+ D2	£ 1,979.71	£ 395.94	£ 1,781.74
Super King Zip & Link	M1+ D1	£ 2,976.90	£ 595.38	£ 2,679.21
	M1+ D2	£ 2,754.33	£ 550.87	£ 2,478.90
	M2+ D1	£ 1,806.93	£ 361.39	£ 1,626.24
	M2+ D2	£ 1,979.71	£ 395.94	£ 1,781.74

LINE DRAWINGS



**Base splits**

Our bases come in one or two pieces depending on the size of the bed.



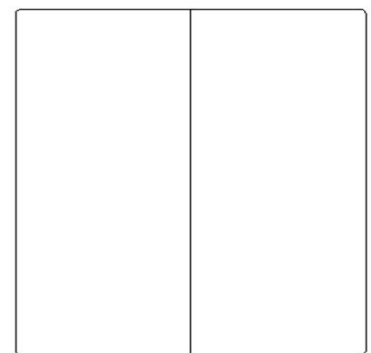
**3'3**  
The single beds have a one piece base



**4'6**  
These beds come with a two piece base split from side to side to ensure easy



**5'**  
These beds come with a two piece base split from side to side to ensure easy



**6'**  
These beds come with a two piece base split from top to bottom for flexible use and to

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>SAVOY HEADBOARDS</b>				
Large Single	Macassar/ Mother of Pearl	£ 2,262.88	£ 452.58	£ 2,715.46
	Noir / Nickel	£ 639.63	£ 127.93	£ 767.56
	Sable / Nickel	£ 1,284.63	£ 256.93	£ 1,541.56
Double	Macassar/ Mother of Pearl	£ 2,459.60	£ 491.92	£ 2,951.52
	Noir / Nickel	£ 838.50	£ 167.70	£ 1,006.20
	Sable / Nickel	£ 1,483.50	£ 296.70	£ 1,780.20
King	Macassar/ Mother of Pearl	£ 2,658.48	£ 531.70	£ 3,190.18
	Noir / Nickel	£ 1,037.38	£ 207.48	£ 1,244.86
	Sable / Nickel	£ 1,682.38	£ 336.48	£ 2,018.86
Super King	Macassar/ Mother of Pearl	£ 2,854.13	£ 570.83	£ 3,424.96
	Noir / Nickel	£ 1,236.25	£ 247.25	£ 1,483.50
	Sable / Nickel	£ 1,881.25	£ 376.25	£ 2,257.50
<b>SAVOY MATTRESS &amp; DIVAN SETS</b>				
M1+D1	Aubrey quality mattress with sprung edge and piped divan			
M1+D2	Aubrey quality mattress with platform type divan			
M2+D1	Devonshire quality mattress with sprung edge and piped divan			
M2+D2	Devonshire quality mattress with platform type divan			
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	M1+ D2	£ 1,312.00	£ 262.40	£ 1,180.80
	M2+ D1	£ 893.21	£ 178.64	£ 803.89
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Super King Zip & Link	M1+ D1	£ 2,976.90	£ 595.38	£ 2,679.21
	M1+ D2	£ 2,754.33	£ 550.87	£ 2,478.90
	M2+ D1	£ 1,806.93	£ 361.39	£ 1,626.24
	M2+ D2	£ 1,979.71	£ 395.94	£ 1,781.74

**OPTIONAL EXTRAS**

	ADD	ADD	ADD
Drawers, each	£ 35.71	£ 7.14	£ 32.14
Set of 4 legs	£ 60.00	£ 12.00	£ 12.00
Snake for use with zipped mattress	£ 48.57	£ 9.71	£ 43.71

Upholstery cost of divan in a Black & Key fabric  
or in your own fabric

Price on application

Please check with us to confirm suitability of fabric.

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>STRAND CHEST OF DRAWERS</b>	Macassar/Noir	£ 2,709.00	£ 541.80	£ 3,250.80
	Noir/Nickel	£ 2,096.25	£ 419.25	£ 2,515.50
	Sable/Nickel	£ 2,451.00	£ 490.20	£ 2,941.20
<b>HANDLES</b>				
Quatro	Nickel	included	included	included

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>YARDLEY SIDEBOARD</b>	Quartered Macassar with Noir details	£ 3,923.75	£ 784.75	£ 4,708.50
<b>EXTRAS</b>				
with 2 interior drawers	<b>ADD</b>	£ 456.88	£ 91.38	£ 548.26
	Radial Macassar with	£ 4,138.75	£ 827.75	£ 4,966.50
with 2 interior drawers	<b>ADD</b>	£ 456.88	£ 91.38	£ 548.26
	Noir with Nickel inlay	£ 2,418.75	£ 483.75	£ 2,902.50
with 2 interior drawers	<b>ADD</b>	£ 456.88	£ 91.38	£ 548.26
	Sable with Nickel inlay	£ 2,848.75	£ 569.75	£ 3,418.50
with 2 interior drawers	<b>ADD</b>	£ 456.88	£ 91.38	£ 548.26
<b>HANDLES</b>				
Knack (per handle) Standard handle for Quartered and	Noir	included	included	included
Nick (per handle) Standard handle for the Noir and	Nickel	included	included	included

PRODUCTS	FINISHES	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
NICK (per handle)	Polished Nickel	£ 55.04	£ 11.01	£ 66.05
QUATRO (per handle)	Polished Nickel	£ 64.50	£ 12.90	£ 77.40
BOW (per handle)	Polished Nickel	£ 68.80	£ 13.76	£ 82.56
GLEAM (per handle)	Polished Nickel with Mother of Pearl inlay	£ 76.65	£ 15.33	£ 91.98
SHIMMER (per handle)	Polished Nickel with Mother of Pearl inlay	£ 121.45	£ 24.29	£ 145.74
ALLURE (per handle)	Polished Nickel with Mother of Pearl inlay	£ 344.00	£ 68.80	£ 412.80
DAZZLE (per pair)	Polished Nickel with Mother of Pearl inlay	£ 1,053.50	£ 210.70	£ 1,264.20
KNACK (per handle)	Noir	£ 12.90	£ 2.58	£ 15.48
RIFT (per pair)	Noir with Polished Nickel inlay	£ 1,053.50	£ 210.70	£ 1,264.20
ROTARY (per pair)	Noir with Polished Nickel inlay	£ 1,225.50	£ 245.10	£ 1,470.60

PRODUCTS		RETAIL PRICE (Excluding VAT)		VAT@20%		RETAIL PRICE (Including VAT)	
<b>FABRIC</b>	Natural Wool	£	64.29	£	12.86	£	77.15
	Dill Wood	£	64.29	£	12.86	£	77.15
	Celery Wood	£	64.29	£	12.86	£	77.15
	Putty Wool	£	64.29	£	12.86	£	77.15
	Stone Cotton Velvet	£	57.15	£	11.43	£	68.58
	Peppercorn Silk Mohair	£	220.50	£	44.10	£	264.60
	Ice Blue Linen	£	175.90	£	35.18	£	211.08
	Ivory Linen	£	175.90	£	35.18	£	211.08
<b>LEATHER</b>	Midnight	£	80.00	£	16.00	£	96.00
	Claret	£	80.00	£	16.00	£	96.00
	Savannah	£	80.00	£	16.00	£	96.00

DELIVERY AREAS	RETAIL PRICE (Excluding VAT)	VAT@20%	RETAIL PRICE (Including VAT)
<b>LONDON POST CODES</b> N, NW, E, EC, W, WC, SE, SW, EN, IG, RM, DA, BR, CR, SM, KT, TW, UB, HA, WD	£109.68	£21.94	£131.62 ADD PACKING
<b>ENGLAND WALES &amp; SCOTLAND</b> except the Highlands & all Islands	£144.00	£28.80	£172.80 ADD PACKING
<b>POSTCODES NOT INCLUDED</b> KW, IV, AB, PH, DD, PA, FK, KY, IM, PO30, PO34, PO35, PO37, PO38, PO40, BT, GY & JE			Please ask for a quotation
<b>SCOTTISH HIGHLANDS</b> KW, IV, AB, PH, DD, PA, FK, KY, IM not Islands	£240.00	£48.00	£288.00 ADD PACKING

Allow 8 - 10 weeks for delivery.

All other destinations by quotation.

Deliveries are for up to 3 items, larger deliveries by quotation.

All prices are subject to VAT at the standard rate.